

**CU\*BASE Initial Startup Costs (Starting A Credit Union With CU\*Answers Program)**

Conversion and Training - ABC FCU	Standard Price	Startup CU Cost	Estimate	Years 1 - 2	Years 3 - 5
<b>Conversion Programming to Core CU*BASE System</b> · Includes CU*BASE license fee · Standard conversion of data from core processing system only · Does not include any applicable deconversion fees from current processor or third party vendors · Incorporates standard CU*BASE history retention; more optionally available	\$1.00 per member	CUSO Funded	CUSO Funded	n/a	n/a
<b>CU*BASE Project Planning, Training/Systems Assistance</b> · Estimate only; actual cost will be based on actual T&E cost incurred · Includes CU*BASE training assistance of staff at Main Office location only · Additional CU*Answers branch support may be provided for an additional charge	Client responsibility	Client responsibility	\$5,687.50	n/a	n/a
<b>CU*BASE Conversion Support</b> · Several training and support packages to choose from as best suited for your staff	Client responsibility	Client responsibility	TBD	n/a	n/a
<b>Conversion &amp; Training Total (est.)</b>			<b>\$5,687.50</b>		
<b>Hardware and Systems</b>					
<b>Legasuite Application Software License</b> · Pricing based per site, unlimited devices per location	Client responsibility	Client responsibility	\$500.00	n/a	n/a
<b>Communication Equipment</b> · Router for Main Office location or VPN	Client responsibility	Client responsibility	\$2,723.91	n/a	n/a
<b>Data Line Installation</b> · Data line or VPN connection from Grand Rapids to Main Office location	Client responsibility	Client responsibility	Included in Comm. Equipment Quote	n/a	n/a
<b>Additional CU*BASE Hardware</b> · Actual cost TBD per final configuration desired (TBD) · Network routers and equipment must meet CU*BASE specifications	Client responsibility	Client responsibility	\$2,365.77	n/a	n/a
<b>On-Line Image Archival (Optional)</b> See quote on Exhibit 2 - CU*BASE Hardware for individual component cost	Client responsibility	Client responsibility	\$3,791.09	n/a	n/a
<b>Hardware and Systems Total (est.)</b>			<b>\$9,380.77</b>		
<b>CU*BASE Initial Startup Costs</b>					
Custom Programming	Standard Price	Startup CU Cost	Estimate	Years 1 - 2	Years 3 - 5
<b>ATM Card/Debit Card Interface</b> - (processing set-up & testing) Online option; assumes supported vendor	\$3,500 - \$5,000	CUSO Funded	\$0.00	n/a	n/a
<b>Check Processor</b> - (assumes CU*Answers)	\$1,500	CUSO Funded	\$0.00	n/a	n/a
<b>Check Image I/F</b> - (assumes CU*Answers)	\$1,500 - \$2,500	CUSO Funded	\$0.00	n/a	n/a
<b>Corporate Check File setup</b> - (assumes Alloya)	\$500	CUSO Funded	\$0.00	n/a	n/a
<b>Laser Print Setup and Test</b> (CU*BASE corporate checks, starter checks, money orders)	\$950	CUSO Funded	\$0.00	n/a	n/a
<b>Electronic Custom Documents</b> (including custom loan forms)	Custom T&M	Custom T&M (est.)	\$1,500.00	n/a	n/a
<b>Digitized CU logo Setup</b> for Statements, Online Banking, etc (assumes Sage Direct)	\$175	CUSO Funded	\$0.00	n/a	n/a
<b>SRS Bookkeeping Services (initial 90-days)</b>	\$4,000	CUSO Funded	\$0.00	n/a	n/a
<b>Custom Programming Total (est.)</b>			<b>\$1,500.00</b>		
<b>Total Initial Startup Costs</b>					
<b>Initial Startup Costs - Other Notes</b> (following Part 2 - Monthly Recurring Costs Section)		TBD	<b>\$16,568.27</b>		n/a

**CU\*BASE Monthly Recurring Costs (Starting A Credit Union With CU\*Answers Program)**

Description	Standard Price	Year 1		Year 2		Year 3		Year 4		Year 5	
		Startup Year 1		Startup Year 2		(20% discount)*		(20% discount)*		(10% discount)*	
		600 Members		1,200 Members		1,800 Members		2,400 Members		3,000 Members	
<b>CU*BASE Base Member Processing Fee</b> <ul style="list-style-type: none"> <li>Assumes standard 5 -Year Services Agreement</li> <li>Includes standard CU*BASE history: more optionally available</li> </ul>	\$0.58	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$0.464	\$835.20	\$0.464	\$1,113.60	\$0.522	\$1,566.00
		No Minimum		No Minimum		\$500 min. Yr 3 (negotiable)		\$1,000 min Yr 4 (negotiable)		\$1,500 min Yr 5 (negotiable)	
<b>Closed Member History Data Retention - Current Year</b>	\$0.23	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$0.192	\$6.91	\$0.192	\$9.22	\$0.207	\$12.42
<b>Closed Member History Data Retention - Previous Years</b>	No charge	No charge		No charge		No charge		No charge		No charge	
<b>Disaster Recovery Fee</b> <ul style="list-style-type: none"> <li>Layered DR strategy including High Availability</li> </ul>	\$0.0275	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$0.0220	\$39.60	\$0.0220	\$52.80	\$0.025	\$74.25
<b>Credit Bureau File Transmission</b> <ul style="list-style-type: none"> <li>Assumes (1) bureaus reporting (TransUnion); more optionally available</li> </ul>	\$250.00 Set-up \$45.00/Mo.	CUSO Funded	\$0.00	CUSO Funded	\$0.00	No discount– 3rd party pass thru	\$45.00	No discount– 3rd party pass thru	\$45.00	No discount– 3rd party pass thru	\$45.00
<b>Loan Insurance File Processing</b> and postings or file processing (only if required) - Assumes (1) file transmission.	\$30.00	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$24.00	\$24.00	\$24.00	\$24.00	\$27.00	\$27.00
Payroll File/Tape Processing (assumes ACH or paper)	No charge	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00
<b>CU*SPY Archive</b> • Daily/ month-end reports 90-day on-line optical: variety of image archive options available (separate fee) <ul style="list-style-type: none"> <li>Member statements 18 months on-line optical; variety of image archive options available (separate fee)</li> </ul>	Tiered by members	CUSO Funded	\$0.00	CUSO Funded	\$0.00	Estimate \$123.00	\$123.00	\$123.00	\$123.00	Estimate \$138.00	\$138.00
<b>Custom Reporter Resource/Query</b>	No charge	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00
<b>Resource Utilization Fee</b> (see notes following)	Standard Price \$0.005 per EFT Transaction	CUSO Funded	\$0.00	CUSO Funded	\$0.00	No charge	\$0.00	No charge	\$0.00	No charge	\$0.00
<b>E-Commerce Fee</b> (includes online banking with PIB layered security, CU*TALK usage, eStatements, eNotices, eAlerts, Mobile banking and more)	Tiered by members (\$150 - \$7,500)	CUSO Funded	\$0.00	CUSO Funded	\$0.00	Waived for CU < 2K members	\$0.00	\$450.00/month	\$360.00	\$810.00/month	\$729.00
<b>Discounted WATTS line fee</b> —shared with 75+ CU*BASE clients (Spanish option priced separately)	\$.025/minute	Estimate 250 Minutes	\$6.25	Estimate 250 Minutes	\$12.50	Estimate 750 Minutes	\$18.75	Estimate 1,000 Minutes	\$25.00	Estimate 1,250 Minutes	\$31.25
<b>Dedicated Audio Number fee (optional)</b>	\$25.00/month	\$25.00/month	TBD - Optional	\$25.00/month	TBD - Optional	\$25.00/month	TBD - Optional	\$25.00/month	TBD - Optional	\$25.00/month	TBD - Optional

Description	Standard Price	Year 1		Year 2		Year 3		Year 4		Year 5	
		Startup Year 1		Startup Year 2		(20% discount)*		(20% discount)*		(10% discount)*	
		600 Members		1,200 Members		1,800 Members		2,400 Members		3,000 Members	
CU*Answers Mobile Banking	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free
Online Membership Application Processing (MAP)	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free
Online Membership Opening Process (MOP)	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free
<ul style="list-style-type: none"> <li>Experian PreciseID verification</li> <li>Account Funding from Debit/Credit Card (thru MagicWrighter)</li> </ul>	\$750 setup + \$1.34/txn	\$1.34 per txn	TBD - Optional	\$1.34 per txn	TBD - Optional	\$1.34 per txn	TBD - Optional	\$1.34 per txn	TBD - Optional	\$1.34 per txn	TBD - Optional
	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee	3rd party fee
CU*Answers Mobile Web Banking Theme (req'd for Mobile App)	\$20.00/month	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$20.00/month	\$16.00	\$20.00/month	\$16.00	\$20.00/month	\$18.00
CU*Answers MACO Biometric Authentication	\$2.50/year per member	\$2.00/year per member	TBD - Optional	\$2.00/year per member	TBD - Optional	\$2.50/year per member	TBD - Optional	\$2.50/year per member	TBD - Optional	\$2.50/year per member	TBD - Optional
CU*Answers Mobile Text Banking	\$0.035 per single/round trip	CUSO Funded	\$0.00	CUSO Funded	\$0.00	100	\$2.80	200	\$5.60	300	\$9.45
EFT Transaction Posting*	\$0.0593	CUSO Funded	\$0.00	CUSO Funded	\$0.00	Estimate 1,250 @ \$0.0439 per trans.	\$54.88	Estimate 1,500 @ \$0.0439 per trans.	\$65.85	Estimate 1,750 @ \$0.0494 per trans.	\$86.45
Volume estimated from similar member size credit unions	per tran.										
Online Credit Bureau Access: import CB data and flood household dB. (Plus normal Credit Bureau Fees)	\$0.75	Estimate 75 Credit Report Pulls	\$56.25	Estimate 100 Credit Report Pulls	\$75.00	Estimate 125 Credit Report Pulls	\$93.75	Estimate 150 Credit Report Pulls	\$112.50	Estimate 175 Credit Report Pulls	\$131.25
Internal Service Charge Program Runs (e.g. Dormancy; minimum balance)	\$17.50/run	CUSO Funded	\$0.00	CUSO Funded	\$0.00	Estimate (1) File	\$14.00	Estimate (2) Files	\$28.00	Estimate (2) Files	\$31.50
FIDM—Financial Institution Data Match (invoiced quarterly)	\$42.00/mo.	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$42.00/mo.	\$34.00	\$42.00/mo.	\$34.00	\$42.00/mo.	\$37.80
OFAC Data Match Run	\$10.00/mo.	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$10.00/mo.	\$8.00	\$10.00/mo.	\$8.00	\$10.00/mo.	\$9.00
ACH NOCs & Returns	\$0.80	CUSO Funded	\$0.00	CUSO Funded	\$0.00	Estimate 25 @ \$0.64 per item	\$16.00	Estimate 50 @ \$0.64 per item	\$32.00	Estimate 75 @ \$0.72 per item	\$54.00
ACH Base Monthly Processing Fee	\$50.00	CUSO Funded	\$0.00	CUSO Funded	\$0.00	\$50.00	\$40.00	\$50.00	\$40.00	\$50.00	\$45.00
Dedicated Data Line Connectivity - Assumes VPN Connectivity from CUA to credit union	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility	Client Responsibility
Monthly Router Management Services Cost (One location quoted)	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00
VPN Management Services (One location quoted)	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$64.00
GWEEP (CU*BASE GOLD update appliance)	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Statement Printing Services (thru Sage Direct)	Varies by number of printed statements	Estimate	\$150.00	Estimate	\$350.00	Estimate	\$400.00	Estimate	\$500.00	Estimate	\$750.00
Totals (preliminary est.)			\$470.50		\$695.50		\$2,029.89		\$2,852.57		\$3,303.37

Description	Standard Price	Year 1		Year 2		Year 3		Year 4		Year 5	
		Startup Year 1		Startup Year 2		(20% discount)*		(20% discount)*		(10% discount)*	
		600 Members		1,200 Members		1,800 Members		2,400 Members		3,000 Members	
<b>Online Credit Card Transaction Posting with volume TBD</b> On-Line Pass Thru Pricing proposed	\$0.09	\$0.09	\$371.25	\$0.09	TBD	\$0.09	TBD	\$0.09	TBD	\$0.09	TBD
<b>EasyPay Bill Payment &amp; Presentment - (Payveris)</b>	\$0.595/trans.	\$0.595	TBD	\$0.595	TBD	\$0.595	TBD	\$0.595	TBD	\$0.595	TBD
<b>Membership Opening Process - (online account opening/funding)</b>	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free
ID Verification thru Experian PreciseID	\$1.34/transaction	\$1.34/txn	TBD	\$1.34/txn	TBD	\$1.34/txn	TBD	\$1.34/txn	TBD	\$1.34/txn	TBD
Account Funding (via ACH thru MagicWrighter)	3rd Party	3rd Party	TBD	3rd Party	TBD	3rd Party	TBD	3rd Party	TBD	3rd Party	TBD
<b>Remote Deposit Capture - (via CU*Answers Mobile App and eDoc Innovations)</b>	\$1,995.00 Setup Fee	\$1,995.00	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Per Mobile Check Image from Members	\$0.45	\$0.45 per image	TBD	\$0.45 per image	TBD	\$0.45 per image	TBD	\$0.45 per image	TBD	\$0.45 per image	TBD
Monthly Maintenance Fee	\$175.00	\$175.00	TBD	\$175.00	TBD	\$175.00	TBD	\$175.00	TBD	\$175.00	TBD
Monthly Image Posting Fees (Edoc Fee)	\$75.00	\$75.00	TBD	\$75.00	TBD	\$75.00	TBD	\$75.00	TBD	\$75.00	TBD
Operations Posting to CU*BASE (near real-time)	\$25.00	\$25.00	TBD	\$25.00	TBD	\$25.00	TBD	\$25.00	TBD	\$25.00	TBD
<b>Electronic Check Processing - (CU*Answers)</b>	\$150/month (minimum)	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>ACH Origination "A2A" - (thru MagicWrighter)</b>	\$0.48/trans.	\$0.48 per txn	TBD	\$0.48 per txn	TBD	\$0.48 per txn	TBD	\$0.48 per txn	TBD	\$0.48 per txn	TBD
\$99 Setup Fee plus \$99 Annual Fee	\$99.00/year	\$99.00	\$8.25	\$99.00	\$8.25	\$99.00	\$8.25	\$99.00	\$8.25	\$99.00	\$8.25
<b>Co-Op National Shared Branching - (\$250.00 Setup Fee)</b>	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
<b>Xtend Member Reach E-Communication Service - (Monthly Fee with HTML)</b>	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$75.00	\$175.00	\$175.00
Per HTML Message Fee	\$0.02	Waived	Waived	Waived	Waived	\$0.02	TBD	\$0.02	TBD	\$0.02	TBD

**CU\*BASE Initial Startup/ Monthly Recurring Costs - Other Notes:**

Prices shown are estimates based off member size provided by ABC FCU and are based off volumes of credit unions that size on the CU\*BASE system.

Prices shown do not include miscellaneous costs such as paper, supplies, certain mailing costs and optional services offered by CU\*Answers.

Total monthly costs are contingent upon final configuration/services implemented by the credit union.

Client responsible for all third party vendor fees.

Third Party pricing referenced is for informational purposes only and subject to change.

\*Actual discount prices based upon then-current CU\*Answers Pricing Guides.

**CU\*BASE Summary Cost Analysis**  
 Start-Up Conversion Package (preliminary est.)

**Exhibit 1: CU\*BASE Conversion Costs - Projected T&E**

	(Days)	Hotel \$150.00	(Days)	Meals \$75.00	Air Fare (Staff)	Air Fare \$550.00	Car Rental (Days )	Car Rental \$60.00	Projected Mileage	Mileage (per mile) \$0.425	Projected Cost	Comments
<b>Detailed Pre-site Visits</b>												
1 Conversion Coordinator - 3 days (2 onsite)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	Initial client pre-site visit.
<b>Additional Pre-conversion Visits</b>												
1 Conversion Coordinator - 3 days (2 onsite)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	
1 System - 3 days (2 onsite)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	
<b>Training facilities set-up/ testing</b>												
1 Systems - 3 days (2 onsite)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	Only as necessary for set-up of training room.
<b>Pre-conversion staff training</b>												
1 Trainer/ Sunday - Friday (week 1)	5	\$750.00	6	\$450.00	1	\$550.00	6	\$360.00	500	\$212.50	\$2,322.50	(1) full weeks of on-site training projected; plus
<b>Conversion Weekend/ Live week 1</b>												
1 Systems Staff (Friday - Tuesday)	2	\$300.00	3	\$225.00	1	\$550.00	3	\$180.00	0	\$0.00	\$1,255.00	CU*Answers Network Systems Personnel
1 Conversion Coordinator (Thursday - Friday)	5	\$750.00	6	\$450.00	1	\$550.00	6	\$360.00	0	\$0.00	\$2,110.00	
<b>Live Week 2</b>												
1 Conversion Staff (Sunday - Wednesday)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	
<b>Live Week 3</b>												
1 Conversion Staff (Sunday - Tuesday)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	
<b>Live Week 4</b>												
1 Conversion Staff (Monday - Tuesday)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00	Normally first month/ quarter end.
<b>Total Projected T&amp;E Costs</b>		<b>\$1,800.00</b>		<b>\$1,125.00</b>		<b>\$1,650.00</b>		<b>\$900.00</b>		<b>\$212.50</b>	<b>\$5,687.50</b>	<b>Branch coverage optional; normally covered by a CU certified CU*Expert</b>

ABC Federal Credit Union Pricing shown is an estimate only. Total pricing will be determined by final T&E expenses incurred Flights quoted from Grand Rapids, MI to New York, NY		Systems Manger - Matt Sawtell _____ Signature/Date	
V.P. of Delivery Services - Martha Ford _____ Signature/Date		Manager of Education Services - Laura Welch-Vilker _____ Signature/Date	
Client Services - Pauline Vanzalen or other _____ Signature/Date		Programming - Lorie Morse or other _____ Signature/Date	



Date  
 Quote Valid To:  
 Prepared By:  
 Reviewed By:  
 Page:

6000 28th Street SE  
 Suite 100  
 Grand Rapids, MI 49546

Phone (616) 974-1174  
 Fax (616) 285-7288

Bill To:

ABC Federal Credit Union  
 Anywhere, USA

Ship To:

ABC Federal Credit Union  
 Anywhere, USA

Quote Number - Q004947			Customer ID Number - 0208		Master Number - 75,256	
#	Quantity	Item Number	Description	Unit Price	Total Price	
<b>Standard CU*BASE Hardware Needs (SAMPLE PRICING ONLY)</b>						
1	1	WHLASERP	HP Laser Jet M601DN Printer	\$899.00	\$899.00	
2	1	WHLASERP	Dell 2350 Laser Check Printer w/3 Year Next Day Bus. Warranty	\$367.07	\$367.07	
3	1	WHTONER	Dell 2300 Series High Yield MICR Toner - 6000 Pages	\$250.70	\$250.70	
4	1	W1218	Thermal Printer Logo Setup	\$150.00	\$150.00	
5	1	WHDGUAP	Gweep - Receipt Storage Transmit	\$699.00	\$699.00	
6	1	W1220N	Gweep Management - Monthly Recurring Cost	\$45.00	n/a	
<b>Sub Total</b>					<b>\$2,365.77</b>	
<b>ASP On-Site Hardware Needs *</b>						
1	1	W1218	ASP Installation and Configuration	\$3,000.00	\$3,000.00	
2	1	WHDGUAP	EcoScan i6s License Scanner - 2 Year Warranty	\$164.68	\$164.68	
3	1	WHDGUAP	Topaz Signature Gem Backlit LCD - 3 Year Warranty	\$313.95	\$313.95	
4	1	WHRECPRT	Epson Thermal Receipt Printer w/ 6' USB Cable	\$267.46	\$267.46	
5	TBD	WHSIGSTD	Topaz Letter ClipGem Signature Pad w/USB Connection <i>(Optional)</i>	\$362.25	TBD	
6	1	WSMISC	Swiftview - PCL to TIFF Converter Software	\$45.00	\$45.00	
<b>Sub Total</b>					<b>\$3,791.09</b>	
* <b>ASP On-Site Hardware only applicable if ABC FCU decides to utilize</b>						
* <b>ASP Archival System for member forms, loan forms, drivers licenses and thermal receipts</b>						
* <b>See document Choosing Your Vault Book (1) link below to learn more.</b>						
<a href="http://www.cuanswers.com/pdf/cb_ref/ChoosingYourVault_book1.pdf">http://www.cuanswers.com/pdf/cb_ref/ChoosingYourVault_book1.pdf</a> <a href="http://edoc.cuanswers.com/wp-content/uploads/CUA_eDOC_Solution_Brochure.pdf">http://edoc.cuanswers.com/wp-content/uploads/CUA_eDOC_Solution_Brochure.pdf</a>						
<b>Optional Hardware Available</b>						
		WHDPC	Dell OptiPlex 390 Desktop (***) with Windows 7 Professional Intel Pentium Dual Core 2.7 GHz Processor, 2 GB Memory, Integrated Video, USB Keyboard & Mouse, 250 GB hard Drive, 16X DVD-ROM, Internal Speaker Serial Adaptor, 3 Year Parts and Warranty.	\$586.00		
		WHPCACC	Dell 17" Flat Panel Standard Display (***)	\$92.38		
		WHPCACC	Dell 19" Flat Panel Standard Display (***)	\$86.18		
		WHPCACC	Dell 20" Flat Panel Standard Display (***)	\$98.58		
		WHPCACC	Microsoft Office Home & Business 2010 w/ Adobe Acrobat Std. (***)	\$154.38		
		WHPCACC	Microsoft Office Professional 2010 w/ Adobe Acrobat Std. (***)	\$247.38		
*** <b>Component Price Based on System Purchased - Please indicate quantity of workstations and optional items by entering quantity and initialing in the quantity column.</b>						
*** <b>Workstations come fully patched and preconfigured with IBM Client Access, LegaSuite and CU*BASE Gold</b>						
Included						
<i>Onsite installation does not include applicable T&amp;E</i>						
				<b>Subtotal</b>	\$7,294.47	
				<b>Tax</b>	TBD	
				<b>Freight</b>	TBD	
				<b>Total</b>	<b>\$7,294.47</b>	

Signature \_\_\_\_\_

If you have any questions concerning this quote, contact  
 Matt Sawtell at (616) 974-1174, msawtell@cuanswers.com

Title \_\_\_\_\_

Date \_\_\_\_\_



Date  
 Quote Valid To:  
 Prepared By:  
 Reviewed By:  
 Page:

6000 28th Street SE  
 Suite 100  
 Grand Rapids, MI 49546

Phone (616) 974-1174  
 Fax (616) 285-7288

Bill To:

ABC Federal Credit Union  
 Anywhere, USA

Ship To:

ABC Federal Credit Union  
 Anywhere, USA

Quote Number - Q004958			Customer ID Number - 0208		Master Number - 75,277	
#	Quantity	Item Number	Description	Unit Price	Total Price	
<b>Communications Options 1 - Dedicated MPLS**</b>						
1	0	WHCOMM	Cisco 2911 Integrated Services Router w/ Wan Interface Card	\$3,237.73	N/A	
2	0	W1218	Router Configuration and Remote Installation	\$500.00	N/A	
3	0	W1229	CUA Network Services Router Management Services - Monthly Recurring Cost	\$149.00	N/A	
4	0	W1229	T1 MPLS Line - Monthly Recurring Cost (est. only)	\$500.00	N/A	
<b>Total</b>					<b>\$3,737.73</b>	
<b>Communications Options 2 - VPN w/ Optional Firewall Management** (*)</b>						
1	1	WHCOMM	Cisco 2911 Integrated Services Router	\$2,223.91	\$2,223.91	
2	1	W1218	VPN Hardware Configuration and Remote Installation**	\$500.00	\$500.00	
3	1	W1228	VPN Management Services - Monthly Recurring cost	\$64.00	TBD	
4	1	W1229	CUA Network Services Router Management Services - Monthly Recurring Cost	\$149.00	TBD	
5	1	WHMISC	Cisco SF300-24 Ethernet Managed Switch	\$260.16	TBD	
6	TBD	WHSWFW	TZ 215 Network Security Appliance w/ IPS/GAV/AS * <b>(Optional)</b>	\$901.60	TBD	
7	TBD	WHSWFW	Firewall Configuration and Remote Installation* <b>(Optional)</b>	\$395.00	TBD	
8	TBD	W1000	Managed Firewall Services - Monthly Recurring Cost* <b>(Optional)</b>	\$199.00	TBD	
<b>Total</b>					<b>\$2,723.91</b>	
** Please indicate Communication option by initialing in the quantity column						
** Please indicate optional Firewall for VPN communications option by your initials in the quantity column						
* See attached VPN usage disclosure						
<b>Onsite installation does not include applicable T&amp;E</b>						
				<b>Subtotal</b>	\$0.00	
				<b>Tax</b>	\$0.00	
				<b>Freight</b>	\$0.00	
				<b>Total</b>	<b>\$0.00</b>	

Signature \_\_\_\_\_

If you have any questions concerning this quote, contact  
 Matt Sawtell at (616) 974-1174, msawtell@cuanswers.com.

Title \_\_\_\_\_

Date \_\_\_\_\_